



# Behavioral Health and Diabetes Care: An introduction to Motivational Interviewing

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# Personal History

- Foundation in children and families
- Hodia diabetes camp -psychological impact of chronic illness
- Lack of professional support for behavior change
- Daughter with Type 1 diabetes



# Behavioral Health at HDC

- In our 3<sup>rd</sup> year
- Assessment, consultation (inpatient & outpatient) & short-term therapy for patients and families
  - Focus on behavior change and coping
  - Variety of treatment issues
  - Type 1 and Type 2 of all ages
- Research, community education & outreach



# Common Treatment Issues

- Depression
  - 20 to 30% (70% those with complications)
    - Medical costs are 50 to 80% higher
    - 7 times more likely to have a functional disability
    - Poorer compliance with diet and exercise
- Anxiety
  - Fear of needles, low BGs, adjustment

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- Self-management issues
    - Non-compliance
    - Poor motivation
    - Feeling stuck or burned out
  - Stress and coping
  - Family conflict



# Model and Philosophy

- Biopsychosocial
- Stages of Change
  - Prochaska, transtheoretical model
  - 5 stages: Precontemplation, Contemplation, Planning, Action, Maintenance
- Grief and Loss
- CBT
- Motivational Interviewing



# Motivational Interviewing

- Roots are in substance abuse intervention
- First published in early 90s by Miller & Rollnick
- Expanded to other health conditions
- Hundreds of randomized clinical trials and publications
- Studies in patients with diabetes have shown positive outcomes including improved A1C, weight loss, and self-management behaviors
- Activation of patient's own motivation for change and adherence to treatment



# Motivational Interviewing

- Basic premise: How we speak with people about behavior change makes a difference
- Shift from expert role “I know what is best” to a guide role “you tell me what is best and let me guide you”
- MI is not a method, it is a style



# Definition (Miller & Rollnick)

- Motivational Interviewing is..

“ A client-centered, directive method for enhancing intrinsic motivation for change by exploring and resolving ambivalence”



# Key Elements of MI

- Collaboration
- Person Centered
- Guidance – encourages self-based problem solving
- Empathy – relationship is the foundation
- Elicit and strengthen motivation for change



# 3 Guiding Principles of MI

- Collaboration/partnership
  - “Guiding rather than directing and dancing rather than wrestling”
  - Collaborative conversations and joint decisions
- Evocation: elicit hows and whys from the patient
  - Rather than giving advice, we evoke motivation and resources for change
- Autonomy
  - Respect and support patient autonomy for decisions – directing and coercing leads to resistance



# Common Communication Styles

- 3 common styles of communication for practitioners
  - Directing – advice giving
  - Guiding – empathetic listening and encouraging ideas
  - Following – listening only
- Guiding style provides the best outcome and most likely to lead to behavior change



# Addressing Ambivalence and Resistance

- Back away from the problem
- Move to exploration and guidance
- Explore why and how might change occur
  
- Ambivalence is a normal phenomenon when considering change – resist the *righting response* (advice)



# The RULE Principle

- Resist the righting response
  - Roll with resistance, invite perceptions, listen and reflect
- Understand motivation
  - Explore values for change, listen for core values & motivation
- Listen with empathy
  - Warmth & acceptance, reflection, safe connection
- Empower ability to change
  - Affirmation, evidence of ability to solve problems



# Change Talk – A core principle

Goal: clarify ambivalence & elicit *change talk*

*Change talk* – statements that indicate the person's motivation for change

- Encourage change talk – listen, identify, reinforce
- The goal is for the patient to talk him/herself into changing
- Reflect: desire, ability, reasons, need, commitment, steps to action
- Ex: “I want to..., I could..., I need to..., I will...”



# Core Skills of MI

- Ask – curious, open-ended questions
  - What worries you about..., What happens when..., What did you notice...Tell me more about....
  - Avoid closed questions that elicit yes/no responses
  - Attempt to elicit change talk
- Listen – empathy, reflection, reinforce and highlight change talk
- Inform – ask permission, provide choices, keep it short and simple, check for understanding (chunk, check, chunk)



# Case Example

- Bob – 40 year old Caucasian male, 375 lbs
- Type 2 diabetes in poor control
- History of failed weight loss efforts
- “I don’t like doctors, they are always telling me what to do and then getting mad when I don’t do what they say”
- Important issues: Negative view of providers, issues with authority, anger, felt like a failure, not ready for action (contemplation phase)



# Closing Comments

- Behavior change is a key element of diabetes management and needs to be a *key part of treatment*
- Many patients struggle to achieve behavior change, despite good intentions
- Traditional methods of “advice giving” may increase resistance to change
- MI is a research-based technique that may assist health care professionals to support patients in their behavior change efforts



# References

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